SAVE THE DATE

SEPTEMBER 15-17, 2019

REGISTRATION DEADLINE
For Hotel and WICA:
Thursday August 15, 2019

2019 SPEAKERS

GEORGE HEDLEY
SPEAKER, CONSULTANT
AND AUTHOR

TED ANGELO
GRUNAU COMPANY

JOE MARCHANT
DEWALT

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GEORGE HEDLEY
Speaker, Consultant, and Author

TED ANGELO
Grunau Company, Executive Vice President

Ted Angelo has been Grunau Company’s Executive Vice President since 1990 and has been responsible for Lean Construction training and implementation – a construction philosophy that seeks to continually examine processes to provide greater value to customer without waste. Ted is author of the book “Lean Construction, One Company’s Journey to Success.”

Ted joined Grunau in 1977 as a project manager/engineer of hospital and brewery projects throughout the country. Ten years later he was promoted to vice president of operations, where he was responsible for planning, productivity and cost control of all Grunau operations. As a Lean Construction advocate, Ted has been a speaker and instructor at various Lean symposiums and also taught a five-day Lean course and has assisted with Lean implementation.

JOE MARCHANT
DEWALT

Joe Marchant started his career with DEWALT (parent company Stanley Black & Decker) in 2001 where he quickly discovered a passion for providing services and products to the end user. He has dedicated his career to providing solutions to those that make the world by providing contractors and end users with tools that create the best opportunities for success in the field.

He promotes the utilization of the Stanley Black and Decker brands, products, people, and service throughout the Construction, Manufacturing & MRO industries. He and Stanley Black and Decker are focused on Innovation + Safety + Productivity = Profitability.

GEORGE HEDLEY
Speaker, Consultant, and Author

George Hedley helps contractors and entrepreneurs build businesses that work. He is a business building expert, a top construction industry and entrepreneurial business speaker, and a licensed professional business coach. He founded his $50 million construction company and is the recognized authority on how to build a growing business into a company that consistently produces bottom-line results, profits, loyal customers and wealth. He has authored several books including bestseller: “Get Your Business To Work!” and “Get Your Construction Business To Always Make a Profit!” He currently hosts mastermind peer groups for contractors, runs Hardhat BIZSCHOOL online university and was named “Business Coach of the Year” by the PBCA.

ADDRESSING TODAY’S ISSUES

• “Get Your Construction Business to Grow and Profit”
  by George Hedley
• “Building a Lean Organization”
  by Ted Angelo, Grunau Company
• “Tool Technology and Solutions for Those That Make the World, a look at Stanley Black & Decker”
  by Joe Marchant, DEWALT
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CONVENTION SCHEDULE

SUNDAY, SEPTEMBER 15, 2019
12:00PM-1:30PM  WICA Board & Spouse Lunch
1:30PM-4:00PM   WICA Board of Directors Meeting
5:00PM-7:00PM   Registration & Opening Reception

MONDAY, SEPTEMBER 16, 2019
6:30AM-7:00AM   Registration
7:00AM-8:20AM   Keynote Breakfast
8:30AM-10:00AM  Seminar
10:00AM-10:15AM Morning Break
10:15AM-11:30AM Seminar Option 1
10:15AM-11:30AM Seminar Option 2
1:00PM-5:00PM   Spouse Program
1:00PM-6:00PM   Golf Tournament
Teton Pines Country Club

TUESDAY, SEPTEMBER 17, 2019
7:00AM-7:30AM   NIA Update
7:30AM-9:00AM   Industry Outlook & Update Roundtable Breakfast
9:00AM-9:30AM   Contractor & Manufacturer Separate Business Meetings
9:30AM-10:15AM  WICA Annual Business Meeting
10:15AM-10:30AM Morning Break
10:30AM-11:30AM Contractor Meeting with Union Leadership
6:30PM-7:30PM   President's Reception
7:30PM-10:00PM  President's Dinner
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WICA REGIONAL OFFICE
ROBERT BERGMAN
Executive Director
SARAH HILL
Meetings and Events Director
LEANNA DAVIS
Communications
and Member Services Director
JENNIFER BERGMAN
Special Projects Coordinator

WICA 2019 ANNUAL SPONSORS

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Bay Insulation Supply
FastEST, Inc.
Ideal Products of America
Insul-Therm International, Inc.
ITW Insulation Systems
Midwest Fasteners, Inc.
Proto Corporation
Specialty Products & Insulation
Visionary Industrial Insulation, Inc.
Zenith American Solutions

THURSDAY, AUGUST 15, 2019
Seminar Option 1
Seminar Option 2
REGISTER ONLINE AT WWW.WICA1.COM
WICA REGISTRATION FEES

- Attendee: $695 Member | $850 Non-Member
- Spouse/Guest: $595 Member | $750 Non-Member
- Child (age 17 and under): $250 Member | $350 Non-Member

HOTEL TERRA ROOM RATES, FEES AND TAXES

- Group room rate: $249/night
- Daily Resort Charge: 8%
- Parking: Self-Parking - Free or Valet Parking - $15/car/night
- Room Rates & Fees Tax: 10%

HOTEL TERRA RESERVATION INFORMATION, DEPOSIT & CANCELLATION POLICY

To make a room reservation:

- Online: www.wica1.com for link to reservation website
- Phone: 1-866-935-8938, Group Name: WICA Annual Convention

Failure to reserve a room by the deadline will result in reservations subject to the hotel's current rates and availability. Once WICAs room block has sold out, there is no guarantee that WICA will be able to add more rooms at the group rate. WICAs group rate available three days prior to and after the convention based on the hotel's availability. Hotel requires a deposit of first two night's charges (room, daily resort fee, and tax) at the time of booking. The deposit is refundable up to 30 days prior to arrival. Full payment for remaining room, tax and daily resort fees will be taken 30 days prior to arrival and is nonrefundable if cancelled less than 30 days prior to arrival.

GOLF TOURNAMENT

Teton Pines Country Club

There will be a boxed lunch but no host transportation provided.

$125 per person

SPOUSE PROGRAM

Scenic Snake River Float

Enjoy a scenic float on the Snake River while taking in breathtaking views of the Teton Range.

$125 per person

SPONSORSHIP OPPORTUNITIES

<table>
<thead>
<tr>
<th>Event</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opening Reception</td>
<td>$500</td>
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<tr>
<td>President's Reception</td>
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<td>President's Dinner</td>
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<td>Seminars</td>
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<td>Morning Breaks</td>
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