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## CONVENTION SCHEDULE

### SUNDAY, SEPTEMBER 10, 2017

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>12:00PM-1:30PM</td>
<td>WICA Board and Spouse Lunch</td>
</tr>
<tr>
<td>1:30PM-4:00PM</td>
<td>WICA Board of Directors Meeting</td>
</tr>
<tr>
<td>5:00PM-7:00PM</td>
<td>Registration, Opening Reception &amp; NIA Presentation</td>
</tr>
</tbody>
</table>

### MONDAY, SEPTEMBER 11, 2017

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>6:30AM-7:00AM</td>
<td>Registration</td>
</tr>
<tr>
<td>7:00AM-8:20AM</td>
<td>Keynote Breakfast</td>
</tr>
<tr>
<td></td>
<td>“Technology, Innovation and Politics: Can Contractors Rise to the Challenge?” by David Allen, McKinstry</td>
</tr>
<tr>
<td>8:30AM-9:45AM</td>
<td>Seminar</td>
</tr>
<tr>
<td></td>
<td>“Insulated Systems: R U Aware?” by David Norris, Hermanson Company</td>
</tr>
<tr>
<td>10:00AM-11:30AM</td>
<td>Seminar</td>
</tr>
<tr>
<td></td>
<td>“The Basics: Knowing What Your Contract Says and How to Get Paid” by Kelly Sloan, Lanak &amp; Hanna</td>
</tr>
<tr>
<td>11:30AM-3:30PM</td>
<td>Spouse Program</td>
</tr>
<tr>
<td></td>
<td>Seattle Harbor Cruise &amp; Space Needle Lunch</td>
</tr>
<tr>
<td>1:00PM-6:00PM</td>
<td>Golf Tournament</td>
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<td></td>
<td>Jefferson Park Golf Club</td>
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</tbody>
</table>

### TUESDAY, SEPTEMBER 12, 2017

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30AM-9:00AM</td>
<td>Contractor &amp; Manufacturer Joint Roundtable Breakfast</td>
</tr>
<tr>
<td>9:00AM-9:30AM</td>
<td>Contractor &amp; Manufacturer Separate Business Meetings</td>
</tr>
<tr>
<td>9:30AM-10:15AM</td>
<td>WICA Annual Business Meeting</td>
</tr>
<tr>
<td>10:15AM-10:30AM</td>
<td>Morning Break</td>
</tr>
<tr>
<td>10:30AM-11:30AM</td>
<td>Contractor Meeting with Union Leadership</td>
</tr>
<tr>
<td>6:30PM-7:30PM</td>
<td>President’s Reception</td>
</tr>
<tr>
<td>7:30PM-10:00PM</td>
<td>President’s Dinner</td>
</tr>
<tr>
<td></td>
<td>Business Formal Attire</td>
</tr>
</tbody>
</table>
WICA BOARD OF DIRECTORS

Robert Jeffries, Summit Contracting, LLC  
President
Rick Sutphin, Performance Contracting, Inc.  
Vice President & NIA Representative
Craig Rossi, Farwest Insulation Contracting  
Treasurer
Ron de Rue, Farwest Insulation Contracting  
Immediate Past President

Adam Polkinghorne, Performance Contracting, Inc.
David Shong, JM Industrial Insulation Group
Debra Dunlap, Merit Insulation, Inc.
Eric Sarmento, Farwest Insulation Contracting
Ken Gritter, Hudson Bay Insulation
Myron Nakata, Acutron Company
Russ Huff, Bay Insulation Supply of L.A.
Terry Philley, Alaskan Insulation Specialties
Patrice Reynolds, Farwest Insulation Contracting
Finance Committee Chair

WICA 2017 ANNUAL SPONSORS

PLATINUM:
Armacell
DUNA-USA
JM Industrial Insulation Group
Johns Manville
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Performance Contracting, Inc.

GOLD:
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Argus Contracting LP
Distribution International
Farwest Insulation Contracting
Hudson Bay Insulation
Integrated Marketing Group
Knauf Insulation
Morgan Advanced Materials
Summit Contracting, LLC
Zenith American Solutions

SILVER:
Alpha Associates
Aspen Aerogels, Inc.
Bay Insulation Supply
FastEST, Inc.
Ideal Products of America
Insul-Therm International, Inc.
ITW Insulation Systems
Midwest Fasteners, Inc.
RPR Products, Inc.
ROXUL Technical Insulation
Winroc SPI/Foundation Building
REGISTRATION INFORMATION

WICA REGISTRATION FEES:
• Attendee: $695 Member | $850 Non-Member
• Spouse/Guest: $595 Member | $750 Non-Member
• Child (age 17 and under): $250 Member | $350 Non-Member

FAIRMONT OLYMPIC ROOM RATE, FEES AND TAXES
• Group room rate: $259/night (excluding taxes and fees.)
• Porterage fee (optional): $12/person, roundtrip
• Housekeeping gratuity (optional): $2/room/day
• Parking: Valet - $55/night or Self Park - $45/night
• Room Rate Taxes & Fees: 15.6% + $2/room/night Seattle Tourism Assessment

FAIRMONT OLYMPIC RESERVATION INFORMATION
& CANCELLATION POLICY
To make a room reservation:
• Online: www.wica1.com for link to reservation website
• Phone: 1-206-621-1700 or 1-800-441-1414
• Group Name: WICA 2017 Annual Convention
Failure to reserve a room by the deadline will result in reservations subject to the hotel’s current rates and availability. WICA’s group rate available three days prior to and after the convention based on the hotel’s availability. Hotel has 24 hour cancellation policy.

GOLF TOURNAMENT:
Jefferson Park Golf Course
Hosted box lunch and host transportation included
$75 per person

SPOUSE PROGRAM:
Seattle Harbor Cruise & Space Needle Lunch
One-hour boat tour of the Seattle Harbor followed by lunch at the Sky City Restaurant at the top of the iconic Space Needle.
$50 per person

SPONSORSHIP OPPORTUNITIES
Opening Reception $500
President’s Reception $500
President’s Dinner $500
Seminars $300
Morning Breaks $300
Keynote Breakfast $300
Golf Hole Sponsorship $250

WICA REGIONAL OFFICE
Robert Bergman
Executive Director
Sarah Hill
Meetings and Events Director
Leanna Davis
Communications and Member Services Director
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David Norris, P.E. is a mechanical engineer at the design-build mechanical contractor Hermanson Company, LLP. With six years of experience (over three at Hermanson Company), David has designed both HVAC and plumbing systems for a variety of building types, including healthcare centers, commercial buildings, educational facilities, residential towers, and office remodels. His responsibilities include engineering calculations, systems layouts, riser diagram layouts, specifying equipment, and interacting with construction professionals. A 2009 graduate of Columbia University with a BS in Mechanical Engineering, David earned his State of Washington Professional Engineer registration and LEED AP BD+C accreditation in 2015.

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